



# 2014-2015 Annual Report

*For Pete's Sake Cancer Respite Foundation* enables cancer patients and their loved ones to strengthen, deepen and unify their relationships by creating *unforgettable and lasting respite vacations.*



“This vacation helped us as a couple and a family to spend time together, relax and put this past year’s medical challenge into a better emotional, spiritual and mental perspective. The travel arrangements went smoothly. We were breathless upon arrival at the Dreams resort. Truly beyond our expectations.” – *David Eck, traveled on an Apple Vacations donated Respite Vacation with his wife and daughter.*

# Letter from the Founder

Greetings! As always, I reflect upon our year with an overwhelming sense of gratitude for our community. As we continue to grow the FPS community, I am inspired to see the number of people recognizing the emotional needs of the young adult cancer patient population. This year, we made significant progress on our research study which will measure both the short and long term impact of a break from cancer on our patients, caregivers and children. We hope to publish the results within two years and are excited to share our impact with you!

We have also made significant progress on initiatives contained within our 5 year strategic plan, creating sustainability in our giving and responsibly growing our program. We invite you to review our updates within this report, and contact us if you'd like a more detailed explanation of our initiatives.

Thank you for your support of our precious mission. At For Pete's Sake, lives are changed each and every day. We couldn't do it without you.

Sincerely,  
Marci Schankweiler, Esq.  
Founder and CEO

[Marci@takeabreakfromcancer.org](mailto:Marci@takeabreakfromcancer.org)



Marci Schankweiler smiles with FPS Traveler, Natalie and friend at the FPS Fashion Show and Dinner.



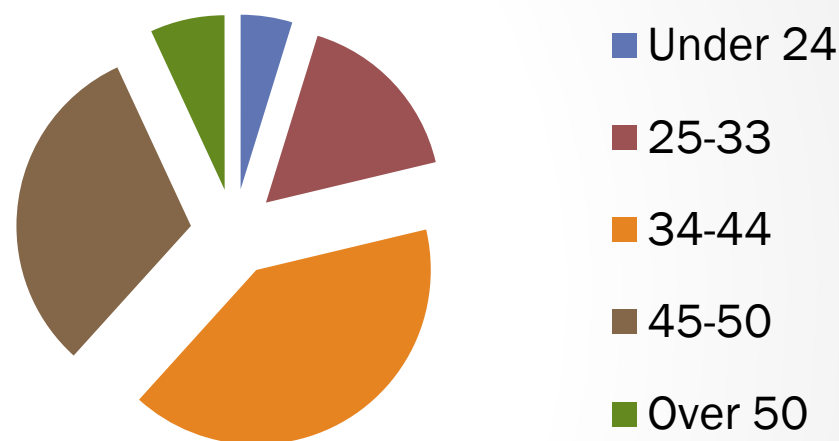
# Program Highlights

404 people traveled in the 2015 Fiscal Year, with FPS providing 110 completed respites and ancillary support for 290 people. Visit [takeabreakfromcancer.org](http://takeabreakfromcancer.org) to view program guidelines, demographic matrix and outcome measures.

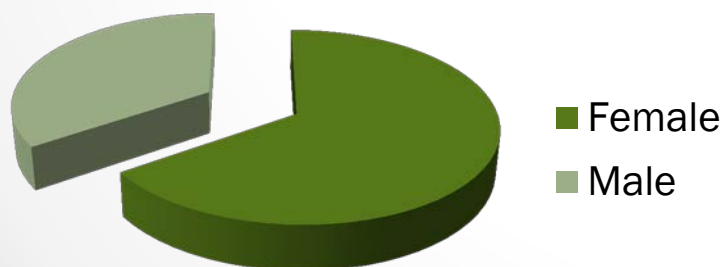
## By the Numbers

Patients Served	188
Total Traveled	404
Total Nominations	154
Total Completed Respites	110
Total Served (respites+support)	555

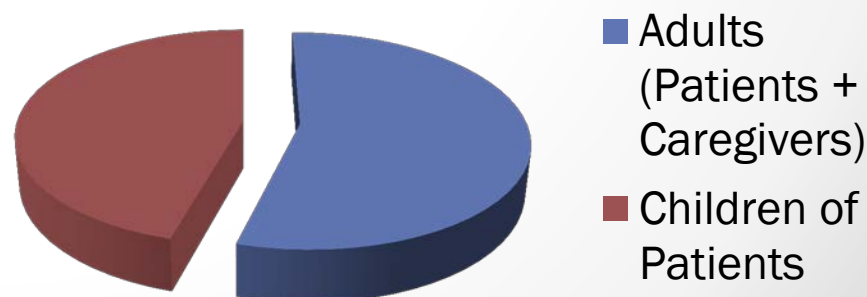
## Age of Patients



## Gender of Patients



## Travelers

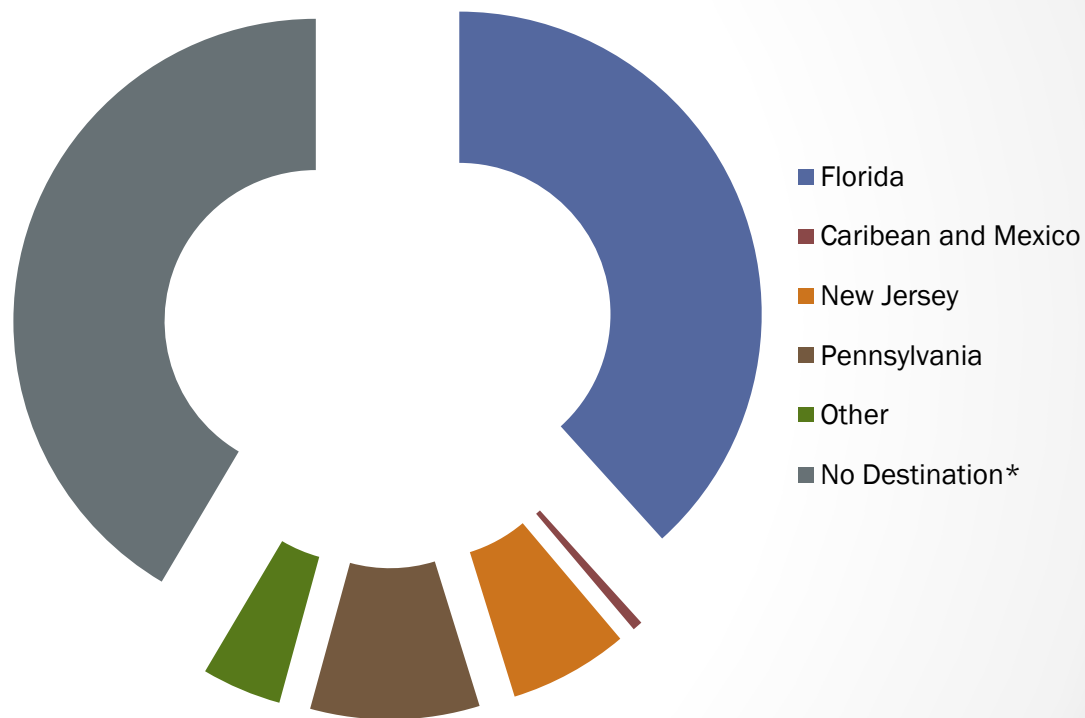


# Destinations of Hope

## Our Travel Partners



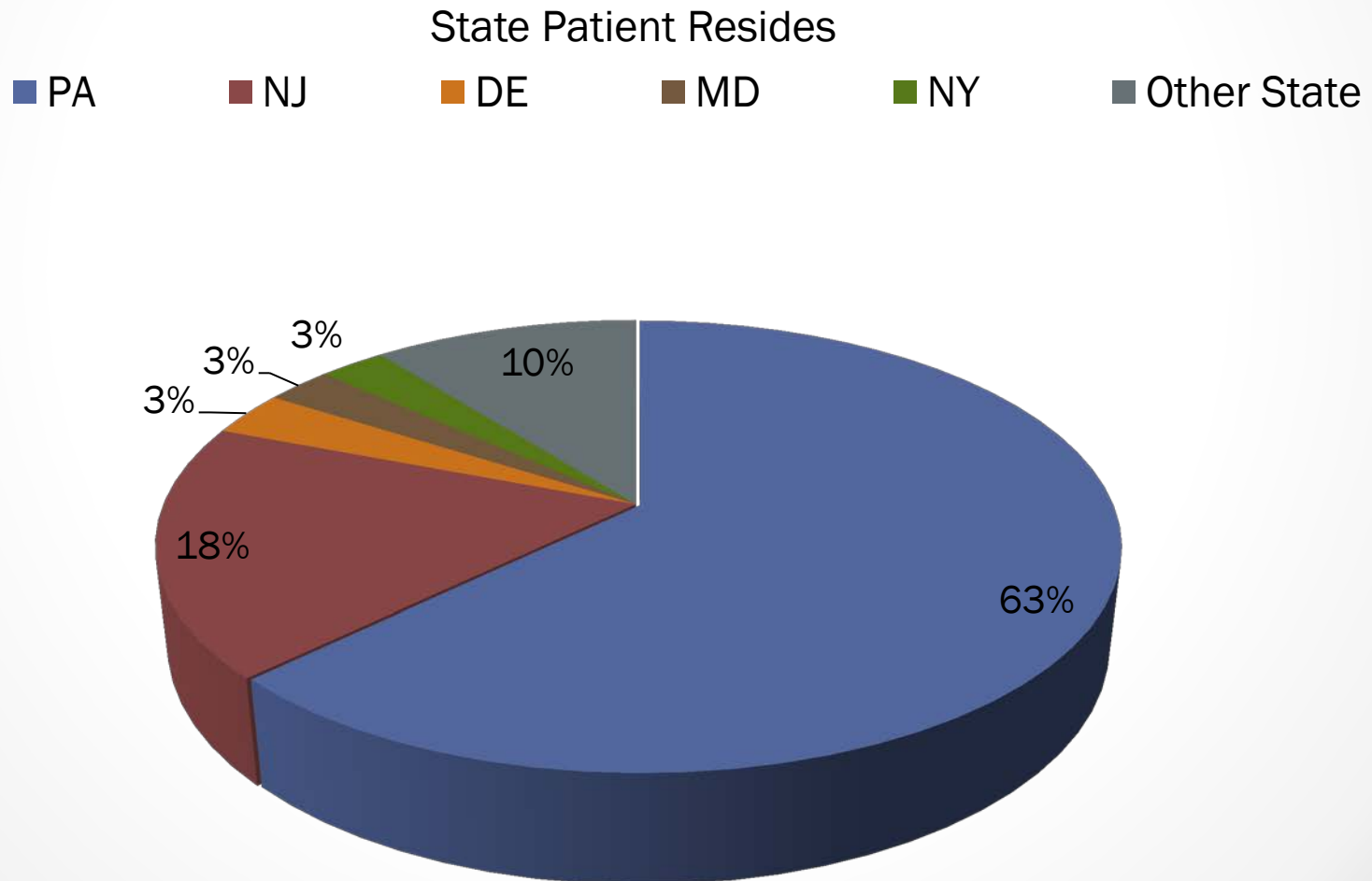
## Respite Destinations



\*In process (traveled in the next fiscal year), declined or passed away before respite could occur and thus offered ancillary service through FPS

# *Where Our Patients Reside*

For Pete's Sake accepts nominations from PA, NJ, DE, NY and MD. However, we hear the call of dozens of patients each year that reside in other geographic areas and need our services. Because of this, we budget to assist a small amount of patients each year that live outside of our geographic guidelines.



# A Break From Cancer

*Moments to Remember*



*Moments of Adventure*



*Moments of Peace*



*Moments of Joy*

*Moments of Love*



Dear FPS,

Just wanted to let you know how much fun we are having in Florida. The kids have loved the pool. And we have enjoyed not thinking about chemo treatments and just having fun together. Thanks for making this dream possible for my family!

Loriann Stokes



Loriann Stokes is 44 and battling breast cancer. She traveled with her husband, Loren, and their children to the FPS respite home in Davenport, FL.



# Finances

The Fiscal Year 2015 was an exciting year for FPS. Our net assets grew to over \$1,000,000, including donations of \$230,000 for the purpose of an endowment. FPS provided 110 respite vacations to 220 adults and 184 children. In FY15, FPS also received well over \$500,000 of in-kind support in the form of complimentary office space, patient accommodations, professional and marketing services, respite supplies and special event goods and services. These non-cash contributions are critical to the organization's success and allow FPS to best use its constituent dollars.

For Pete's Sake held four successful special events this year. Together, the events raised \$362,000 for the organization. Additionally, FPS continues to see tremendous growth from its supporters, including our patients, who host community fundraising events on the organization's behalf. These events bring new supporters to the FPS community. For Pete's Sake supports these events and is proud of their efforts!

FPS is funded by donations from private individuals, private foundations, corporations and community support.

Respectfully,

*Amy Robinson*

*FPS Finance Officer*

## Profit and Loss

REVENUE	2015	2014
Contributions	\$814,649	\$768,389
Contributions In-kind (non event)	\$336,633	\$426,889
Net Special Event Revenue	\$363,244	\$374,099
Investment Income	\$4,303	\$3,709
Change in Value of Beneficial Interest	(\$19,840)	N/A
Total Revenue	\$1,498,989	\$1,573,086

EXPENSES	2015	2014
Program	\$904,966	\$973,077
Mgmt & General	\$71,882	\$80,111
Fundraising	\$252,999	\$212,021
Total Expenses	\$1,229,847	\$1,265,209
Change in Net Assets	\$269,142	\$307,877

## Balance Sheet

ASSETS	2015	2014
Cash & Cash Equivalents	\$392,673	\$294,906
Pledges Receivable	\$237,609	\$31,593
Property & Equipment	\$242,604	\$250,576
Other	\$198,948	\$219,638
Total Assets	\$1,071,834	\$796,713

LIABILITIES & NET ASSETS	2015	2014
Current	\$19,729	\$13,750
Undesignated Net Assets	\$530,240	\$462,519
Board Designated Net Assets	\$60,000	\$60,000
Temporarily Restricted Net Assets	\$205,327	\$234,639
Permanently Restricted Net Assets	\$256,538	\$25,805
Total Liabilities and Net Assets	\$1,071,834	\$796,713

## Total Support and Revenue

Annual Appeal	\$461,590
Community Events	\$211,275
Endowment	\$230,733
Grants	\$106,789
FPS Events	\$151,969
In-Kind (non event related)	\$336,633
Total	\$1,498,989



## Total Functional Expenses



Program	\$904,966	74%
G&A	\$71,882	6%
Fundraising	\$252,999	20%
Total	\$1,229,847	100%



# 7PS Events



Fashion Show: \$98,100



Gala : \$101,500



Golf Tournament: \$56,700



Walk: \$94,675

\*Note: Net numbers listed above include annual appeal event responses and sponsorships of \$200,000 which are listed under Annual Appeal for audit purposes.

# *Strategic Planning*

The For Pete's Sake Board of Directors and the Senior Leadership Team utilized a thorough strategic planning process to identify and prioritize the key strategic objectives and improvement initiatives through 2018.

All of the key internal and external stakeholders provided input to the planning process to ensure that all important issues would be considered when setting the priorities.

The planning process outputs included a Strategy Map and the creation of initiative charters. Improvement initiatives are the primary tactical tools to successfully execute the strategy. These charters provide more detail and assign tasks and timelines to responsible staff and volunteers who will complete them. For Pete's Sake will focus on no more than 4 Initiative Charters at one time, which is the recommended strategy for a staff of our size. For Pete's Sake made major steps towards completing our 5 year Strategic Plan, using a balanced approach yielding objectives across 4 key perspectives or strategic areas with related strategic initiatives: External Stakeholder Focus, Financial Stewardship, Operational Excellence, Employee Capability and Satisfaction.

# *Strategic Planning*

In our year, we worked on three of seven strategic initiatives, ensuring that we will reach our goals by 2018. The following initiatives were completed:

## **2.1 Ensure Financial Stability**

FPS identified multiple Major Gift donors that will contribute to the future financial stability of FPS through the implementation of a diversified fundraising stream, which includes planning giving program, monthly donors and our Legacy of Hope endowment. All materials have been created, the committee has been assembled and Marci has been meeting and encouraging participation from new and existing HNW donors. Policies and procedures are in place, the leadership has been trained and Giving Societies have been outlined and are on the website.

### **2.1.1 Create Endowment**

Utilizing a team of dedicated volunteers and Board Members, FPS created an endowment program that will encourage donors to support FPS and ensure the future stability of the respite vacation program. In 14-15, our advancement team met with dozens of high net worth donors and secured initial gifts, planning a campaign launch in October 2015.

### **2.1.1 Create a Planned Giving Program**

Planned Giving mechanisms are in place and donors are being tracked in our database using constituent codes. The next step will be recruiting more planned giving donors to support FPS.

For more information on our Strategic Plan, please contact us at 267-708-0510 or [info@takeabreakfromcancer.org](mailto:info@takeabreakfromcancer.org)





“This journey has been very difficult to understand and cope with, but having family and friends in my life to remind me that life is so beautiful has been very meaningful to me! For Pete’s Sake is now part of my journey and I am better, stronger and more courageous because of you!

I needed a quick “renewal” to carry on and this respite vacation provided me with just that. There aren’t enough adjectives out there to describe our extreme gratitude for this experience.

*-Jenny Reece, 31, traveled to Great Wolf Lodge with her husband and their children.*

Jenny Reece has been fighting breast cancer since May 2013. She was honored to be the recipient of an FPS respite vacation and wanted her husband, Chris, to take a break from his duties as caregiver. Jenny told us that after her diagnosis, Chris began working overtime hours at night, caring for their 18 month old twins during the day and caring for her following her surgeries and tougher days of treatment. Yet he always kept their spirits up! Jenny’s nominator at Chester County Cancer Center believed that the family would greatly benefit from time away from cancer, and we are happy to report that they returned from their respite vacation feeling refreshed, hopeful and grateful!

# FPS 2015 Donors

## \$5,000 and Above

This FPS Annual Report lists include cash, stock and in-kind donations totaling \$500 or more and received between July 1, 2014 and June 30, 2015.

If you contributed during this time and are not listed please inform us. Every effort was made to ensure accuracy of this report. If you have any additions or corrections please email Amber Mercado at [amber@takeabreakfromcancer.org](mailto:amber@takeabreakfromcancer.org). We are grateful to all of our supporters and will make corrections based on notifications. A full list of donors is also available upon request. Thank You!

Actua

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